

Date: October 22, 2025

To Department of Corporate services, **BSE** Limited, 25<sup>th</sup> Floor, P.J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sir / Madam,

## Sub: General Announcement - Commercial Highlights for the period ended September 2025

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform the shareholders and stakeholders of the Company about the key commercial and operational highlights for the period ended September 30, 2025 (Q2 FY2026).

During the quarter, the Company achieved significant expansion in its operational network with the opening of new stations at Hanoi and Yangon. The Hanoi sector caters to key customers such as Winfast and Samsung, while the Yangon operations strengthen regional connectivity in the South-East Asian corridor. Further, new stations are planned for launch in Q3, reflecting the Company's continued focus on network diversification and market penetration. The same will be announced to the shareholders upon such launch.

The Company also developed a new trade lane from Yangon to Male, with onward connectivity to the European Union and the United States, primarily supporting garment exports for key clients including H&M, Inditex, and Adidas. Expansion via Bangkok continued with Special Pro-Rate Agreements signed with carriers Nippon Cargo Airlines and Vietnam Airlines, along with new station openings from Narita (NRT) and Incheon (ICN) to enhance ex-Bangkok operations. The Company further introduced specialized cargo handling initiatives, including time-bound product acceptance for perishable cargo from ex-Bangkok and ex-Chennai sectors, thereby strengthening service efficiency and reliability.

In addition, Chennai has been developed as an International Transshipment Hub, facilitating consolidated movements from Yangon to Europe via Male, and from Bangkok and Hanoi to Colombo and Male. The Company's operations were also supported by Sonic Brand, providing additional export loads from ex-Bangkok, thereby reinforcing cargo capacity utilization and throughput growth.



The Company maintained robust engagement with key global freight forwarders such as DSV, DHL, Yusen Logistics, Geodis, Logispeed, and Hellmann Logistics. Increased export volumes from Bangkok, Hanoi, and Yangon, particularly in the garment, electronics, and perishable segments, contributed positively to performance.

The interline network also expanded significantly during the quarter. Operational interline arrangements were enabled through ICH with Nippon Cargo, VietJet, Fly Dubai, Condor Airlines and Etihad Airways, while further new partnerships are scheduled for activation in Q3. This has strengthened interline connectivity across the world through multiple networks ensuring faster delivery catering to the needs of our customers.

During the H1 of FY 2026, the Company achieved remarkable operational milestones, executing a total of 888 trips across the segments. We have flown 8.45% higher than Q1 of FY 2026 in terms of total number trips in Q2 of FY 2026. We handled an impressive aggregate cargo volume of 11,856.47 tons in H1 of FY 2026, notably, in Q2 of FY 2026, 16.42% of higher volume of cargo was carried compared to Q1 of FY 2026. We have achieved an impressive cargo load factor of 89.80% in Q2 of FY 2026 within the volume segment through chartering services.

In comparison to the H1 of FY 2025, the total revenue for H1 of FY 2026 registered a substantial increase of approximately 166%. Furthermore, revenue for H1 of FY 2026 reflected a robust growth of 57.72% over the H2 of FY 2025, underscoring the Company's strong upward trajectory and accelerated business momentum.

Revenue growth for Q2 FY 2025 was primarily driven by network expansion, higher interline activity, and increased transshipment throughput from the Male and Chennai hubs. The Company recorded an overall growth of 2.1% in Q2 FY 2026 compared to Q1 FY 2026, reflecting strong operational performance and sustained demand momentum.

The Company remains committed to broadening its interline network, optimizing cargo routes, and enhancing operational efficiency to sustain growth momentum in the coming quarters.

You are requested to kindly take the above information on record.

## For AFCOM HOLDINGS LIMITED

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