

Date: August 24, 2025

To, **BSE Limited,** 25<sup>th</sup> Floor, P. J. Towers, Dalal Street, Fort, Mumbai- 400 001.

**Symbol: 544224** 

#### **Sub: Corporate Presentation**

Please find enclosed the Corporate Presentation to be presented post this filing in Alpha Ideas SME Stars 2025 Event.

We request you to take the same on record.

Thanking You,

For AFCOM HOLDINGS LIMITED

Name : Ajith Kumar

**Designation**: Company Secretary and Compliance Officer



# **COMPANY OVERVIEW**



#### **VISION & MISSION**



#### **VISION**

To be the most admirable company for all stakeholders with focus on service excellence

#### **MISSION**

To become the most trusted logistics partner by ensuring flawless cargo delivery through proactive planning, technology, and commitment to performance



#### **Guiding Principles: AFCOM's Core Value**







#### AFCOM OVERVIEW

- AFCOM is a standalone international cargo airline based in India.
- AFCOM operates on an airport-to-airport basis and focuses on delivering cargo solutions for all sizes of cargo within 24 hours.
- The company operates a fleet of 2 Boeing 737-800 BCF aircraft.
- Partnered with TT Trucking, it can provide customs bonded trucking for last-mile connectivity across India.
- The company operating through established GSSAs (General Sales and Service Agents) in various countries to represent AFCOM in their respective region.
- The company is committed to provide the highest standard of customer service and aims to become a leading player in the Indian and International air cargo industry with a significant focus on growth and expansion.





#### विमान प्रचालक प्रमाण पत्र

#### AIR OPERATOR PERMIT

गैर अनुसूचित/NON-SCHEDULED

| भारत सरकार<br>Government of India            | भारत<br>India   | डीजीसीए कॉम्पलेक्स<br>सफदरजंग हवाई अड्डे के सामने<br>नई दिल्ली,<br>भारत - 110 003  |
|--|---|--|
|  | महानिदेशक नागर विमानन<br>Director General of Civil<br>Aviation  | DGCA Complex,  |
| ए.ओ.पी/ AOP #:<br>12/2024                    | प्रचालक का नाम / Operator Name:<br>AFCOM HOLDINGS LIMITED /<br>एफकोम होल्डिंग्स लिमिटेड   | संस्पर्क के प्रचालनात्मक बिंदु<br>Operational Points of Contact  |
| समाप्ति तारीख/<br>Expiry Date:<br>11/12/2029 | प्रचालक का पता / Operator Address: 2, LIC Colony, Dr. Radhakrishnan Nagar, Thiruvammiyur, Chennal, Tamil Nadu - 600041, India. दूरभाष /Telephone:+91 44 22213333 फंक्स /Fax :+91 44 22213333 ईमेल /Email: deepak@afcomcargo.com | संम्पर्क विवरण, जिस पर परिचालन प्रबंधन से<br>बिना अनुचित देरी के संम्पर्क किया जा सकता<br>है, ऑपरेशन मैन्युअल भाग ए, अध्याय 01 में<br>सुचीबद्ध है.<br>Contact Details, at which<br>operational management can be<br>contacted without undue delay, are<br>listed in Operations Manual Part<br>A, Chapter 01. |

यह परिमट **मेसर्स एफकोम होल्डिंग्स लिमिटेड** को वायुमान नियमावली 1937 के नियम 134A के अंतर्गत, परिशिष्ट-1 में सूचीबद्ध विमान का प्रयोग संलग्न प्रचालन विनिर्देश तथा प्रचालन मैन्युअल के अनुसार वाणिज्यिक प्रयोग के लिए अधिकृत करता है।

This Permit authorize M/s AFCOM HOLDINGS LIMITED to perform commercial air operations, as defined in the attached operations specifications, in accordance with the Operations Manual and Rule 134A of the Aircraft Rules 1937, using aircraft listed in Appendix-1

Name and Signature: ( D C Sharma) Signature (जारी करने कि तारीख/ पदनाम: महानिदेशक नागर विमानन Date of Issue: 12/12/2024) Title: Director General of Civil Aviati



#### **AFCOM's Journey Of Progress**



2016

2020

2022

2024

Applied for Security Clearance for the start of the airline

Secured the Allotment of Boeing 737-800 Recognized by a Leading Freight Forwarder DSV Air for Providing them exceptional service

 Capital Market entry by Publicly listing the company in Bombay Stock Exchange

 Obtained the Air Operator Permit

the India's First Standalone Cargo Airline

NOC from MOCA Commenced the Commercial Operation with the Wet Lease aircraft

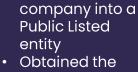
2023

AFCOM Cargo was conceptualized to be

2013

2017

2021

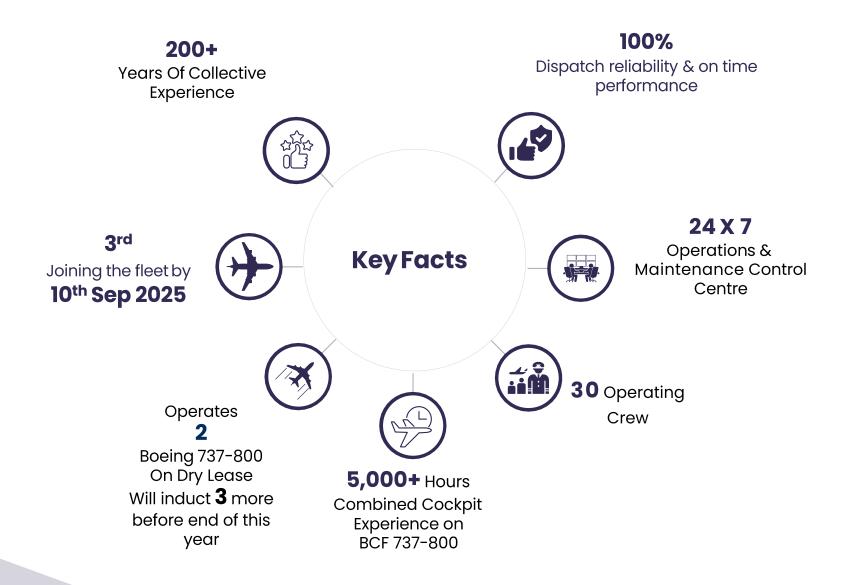


Converted the

**Import Permit** for importing Boeing 737-800

#### AFCOM – Strength of Operations







#### **AFCOM's Milestones**

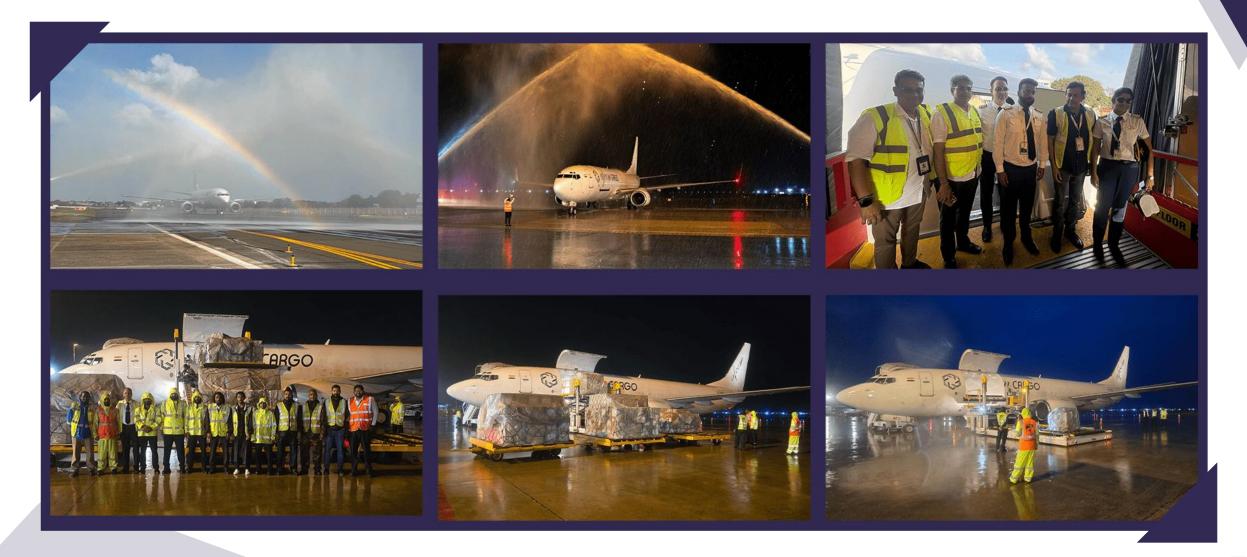






#### Behind the Scenes: The Power of Operational Excellence







#### Tie-Up + Strength



#### **SOME OF OUR CLIENTS & TIE-UPS**

































#### **Crafting Connectivity Through Diverse Networks**







#### Fast, Flexible, Solutions For All Cargo Needs



#### Being a Standalone Cargo Airline the main focus of AFCOM is



**Bonded** 

**Trucking** 







Track &

Economical





onomical Price

Space Commitment



Exclusive Chartering







#### Specialization



First & Last Mile connectivity
through Bonded Trucking
facility



Offering **Transhipment facility**for import & export cargo across
India by connecting all major
ports

Ability to do multiple schedules & undertake customized routing



Providing mid mile connectivity

To & From the countries which

are with in 6 hours of flying

range from any port in India



#### Types Of Cargo Handled By AFCOM





















#### Rapid Charter Solutions For Time Critical Shipments



Cargo Solutions: AFCOM's Commitment! Ensuring time-bound, critical shipments with charter services to any destination worldwide.





#### **Fleet Size**



Current Fleet

Boeing 737-800







VT-AFO

VT-AFN VT-AFC





By Sept 25

By Oct 25



#### Key Strengths & Competitive Edge



Experienced Management

- Promoters and management team with extensive experience in the airline cargo industry
- Benefitting from indepth knowledge and global networking

- Well-equipped to handle
- Dangerous cargo & hazardous cargo
- Compliance with DGCA approvals and international safety standards
- Specially trained staff and established procedures for successful handling

Safety & Reliability

- endeavouring for IOSA accreditation
- Contracted IATA for Bespoke Consulting for accreditation
- 100% Dispatch Reliability

 Policy of continuous training & improvements across all discipline within the company engaging with both in-house and external resources

Expertise in Hazardous Cargo Focus on Continuous Training

#### **Best Practices**







- Contracted Kaizen Institute, Japan to implement the kaizen culture across organization continuous improvements by Everyone / Everyday / Everywhere
- Contracted IOSA Montreal for a term of 1 year for
  - Review all manuals for improvements
  - © To build integrated SOP across all departments
  - ② To carry out training for continuous upgradation of all employees
- The Former. Joint Director General of DGCA India is our Independent Director who also holds the additional responsibility of safety & compliance.
- Safety equipment installed on each aircraft includes TCAS, wind shear detection system, (E)GPWS, and other mandated ICAO systems.
- All flights are captured and analyzed by FOQA



# MANAGEMENT & TEAM OVERVIEW



#### **MANAGEMENT**





### Capt. Deepak Parasuraman Chairman

- He has extensive experience in creating and managing Cargo and Private Jet Airline Operations
- Qualified pilot with 20,000+ hours of flying experience
- 20+ years of experience in managing and operating airlines operations
- Promoter of India's first international cargo airline Crescent Air Cargo Services which operated during 2004-06
- Promoted Flyington Freighters (Cargo Airline) in 2006-11
- Worked with Lufthansa Consulting to build its Aircraft Operations and maintenance system and process
- Functioned as an Associate of Ezanda Leasing (Aircraft), part of ANZ Grindlays group



### Kannan Ramakrishnan Whole-Time Director

- 30+ years of experience in leadership roles in Diversified industries such as Retail, Automobile, Pharmaceuticals
- Played a key role in setting up of Automobile Retail chain- Dealt with brands such as Mercedes-Benz, Volkswagen, Mahindra & Mahindra, and Force Motors.
- He is the founder partner of M/s. Shreshtha
   Business Solutions LLP, a leading Consulting
   Firm into Corporate Advisory, Mergers &
   Acquisitions.



#### **Directors Profile**





Wg.Comr. Jaganmohan Manthena

Non-Executive Director

- He is an alumni of the National Defence Academy
- A Former Fighter Pilot and decorated officer of the Indian Air Force.
- Served as the Chief operating officer for Aviation Department, Government of Andhra Pradesh.
- He is also a management graduate from Indian Institute of Management (IIM)



Mr. Sudhir Deoras
Independent Director

- 40+ Years in TATA GROUP
- Ex-MD, TRF Ltd (formerly TATA-Robins-Fraser Ltd.) (2007-2016)
   Led 3 M&As, tripled growth.
- Ex-MD, Tata International (1999-2006): Scaled turnover from ₹800 Cr to ₹8,000 Cr.
- Industry Leadership: Chaired Cll's National Committee on Exports
- Education: INSEAD, MIT Sloan, IMD Switzerland



Ms. Arundathi Mech Independent Director

- 35 years at RBI, banking regulation & governance expert
- Chief General Manager & Regional Director, RBI (2016-2019): Led banking operations in Tamil Nadu & Puducherry, operations.
- Key Role in Demonetization Crisis Management
- Independent Director: HDB Financial Services, Shivalik Small Finance Bank.
- Education: JNU, Kellogg School of Management.



#### **Directors Profile**





Mr. Srinivasan Natarajan
Independent Director

- Mr. Srinivasan holds the degree of Company Secretary from Institute of Company Secretaries of India.
- He has experience of 20 years in the field of corporate laws, SEBI laws etc.
- He has started his own practice in 2002.



**Dr. Lalit Gupta**Independent Director

- Dr. Lalit holds Master degree of Technology in Aeronautical Engineering from Indian Institute of Technology, Kanpur.
- He is a former joint director of the Directorate General of Civil Aviation and also acted as the head of the National Aviation Safety Team where he was instrumental in implementing various safety initiatives developed by the South Asia Regional Aviation Safety Team (SARAST).
- Hehas been deputed by the Ministry of Civil Aviation, Government of India to the International Civil Aviation Organization.



**Ms. Rashmi Prithviraj** Independent Director

- Ms. Rashmi holds a Bachelor degree in Interior Design.
- She has more than 15 years of experience in the field of design and manufacturing industry.
- She brings with her design and entrepreneurial expertise.



#### **Our Core Team**





Kochat Narendran
President



**K V Krishnan** Head of Engineering



**Capt. Shivani Reddy**Director Flight Operations



P.K. RaghunathanChief Operating Officer



Capt. Ankush Sharma
Chief of Flight Safety



Sunil Chandrasekar Chief Commercial Officer



**Atul Singh**Director Training



**S N Ashok**GM Ground Operations

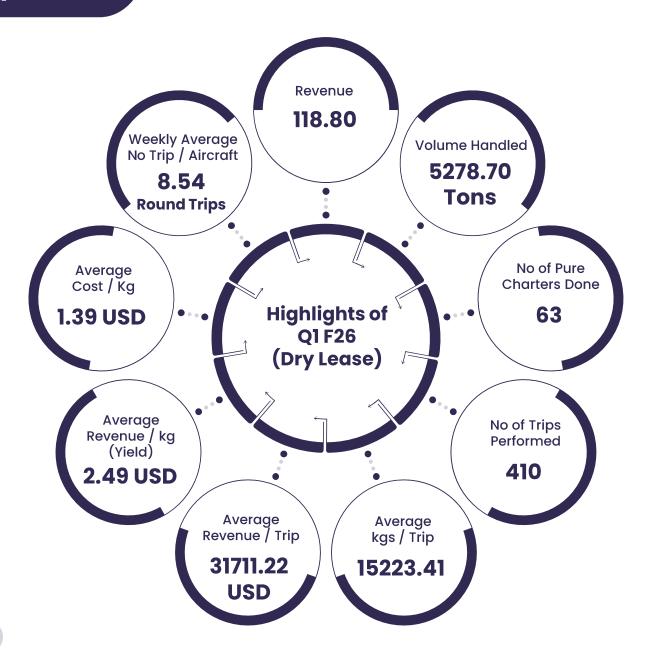


## FINANCIAL OVERVIEW



#### Highlights of Q1 F26 (Dry Lease)

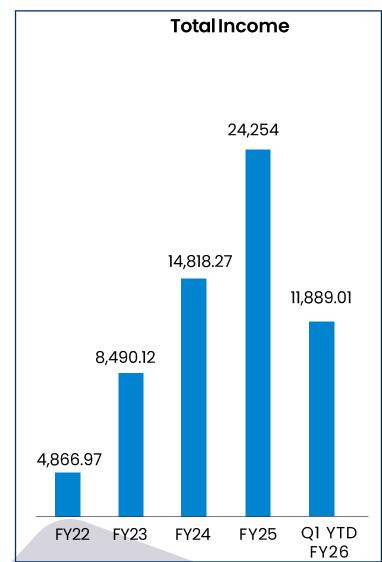


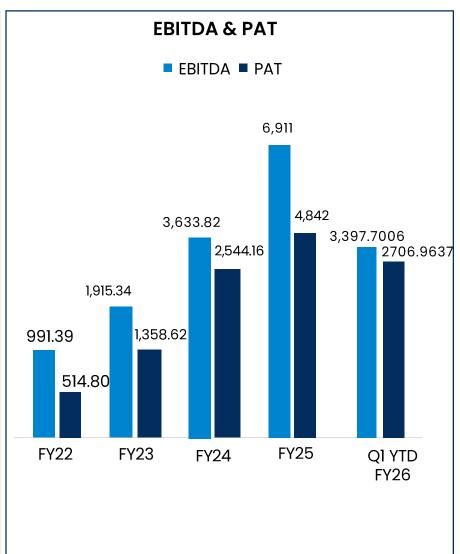


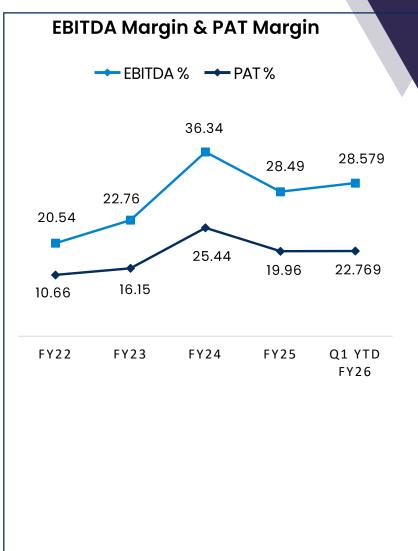


#### **Key Financial Highlights**













#### Summary



Endeavors to provide holistic cargo solutions to its customers 2

To create a reliable, on time performance with focus on safe flight operations

3

To build partnerships with air logistics supply chain for seamless movement of cargo 4

Our vision to be the most admirable cargo airline by all stakeholders





### **THANK YOU**





#### **AFCOM HOLDINGS LTD**

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