

Date: November 15, 2024

To,
BSE Limited,
25th Floor, P. J. Towers,
Dalal Street, Fort,
Mumbai- 400 001.

Symbol: 544224

Sub: Presentation of Unaudited Standalone Financial Results for the half year ended September 30, 2024

Please find enclosed presentation of Unaudited Standalone Financial Results for the half year ended September 30, 2024.

We request you to take the same on record.

Thanking You,

For **AFCOM HOLDINGS LIMITED**

Name : Ajith Kumar
Designation : Company Secretary and Compliance Officer

AFCOM HOLDINGS LIMITED

♀ **Regd. Office :**

No.2, LIC Colony, Dr.Radhakrishnan
Nagar, Thiruvanimiyur,
Chennai - 600041, India.

♀ **Corporate Office :**

3rd Floor, IndiQube Palmyra
Plot No. 16 (NP), SIDCO Industrial Estate,
Ekkattuthangal, Guindy, Chennai - 600032, India.

♀ **Airport Office :**

Integrated Air Cargo Complex,
Phase-III, 2nd Floor, Meenambakkam,
Chennai – 600027, India.

CIN : L51201TN2013PLC089652
GSTIN : 33AALCA3603M1ZQ

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✉ info@afcomcargo.com
🌐 www.afcomcargo.com



AFCOM Holdings Limited

H1 FY25 Investor Presentation



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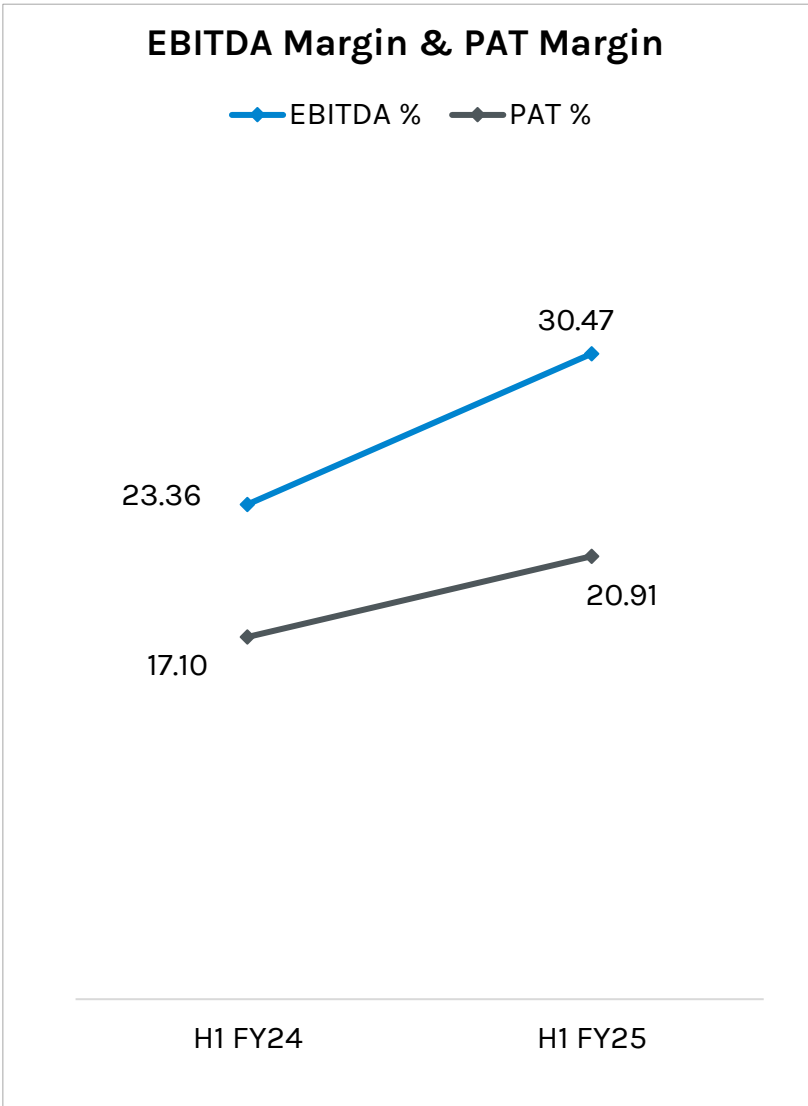
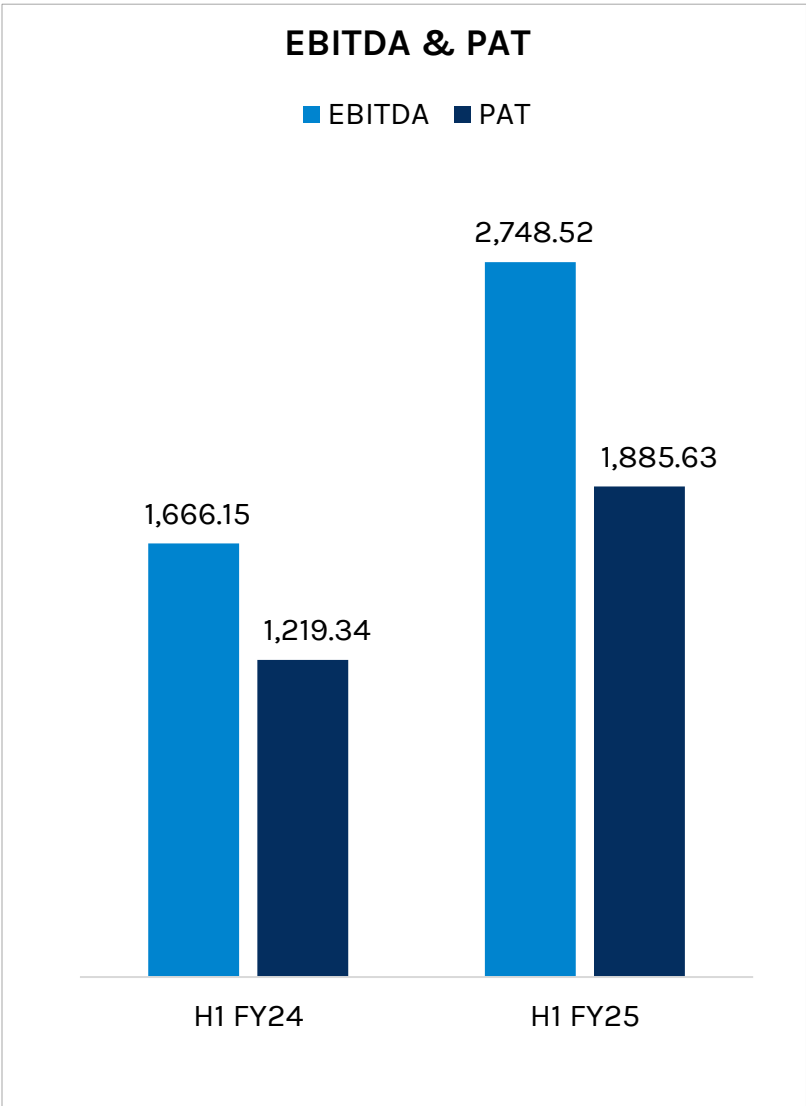
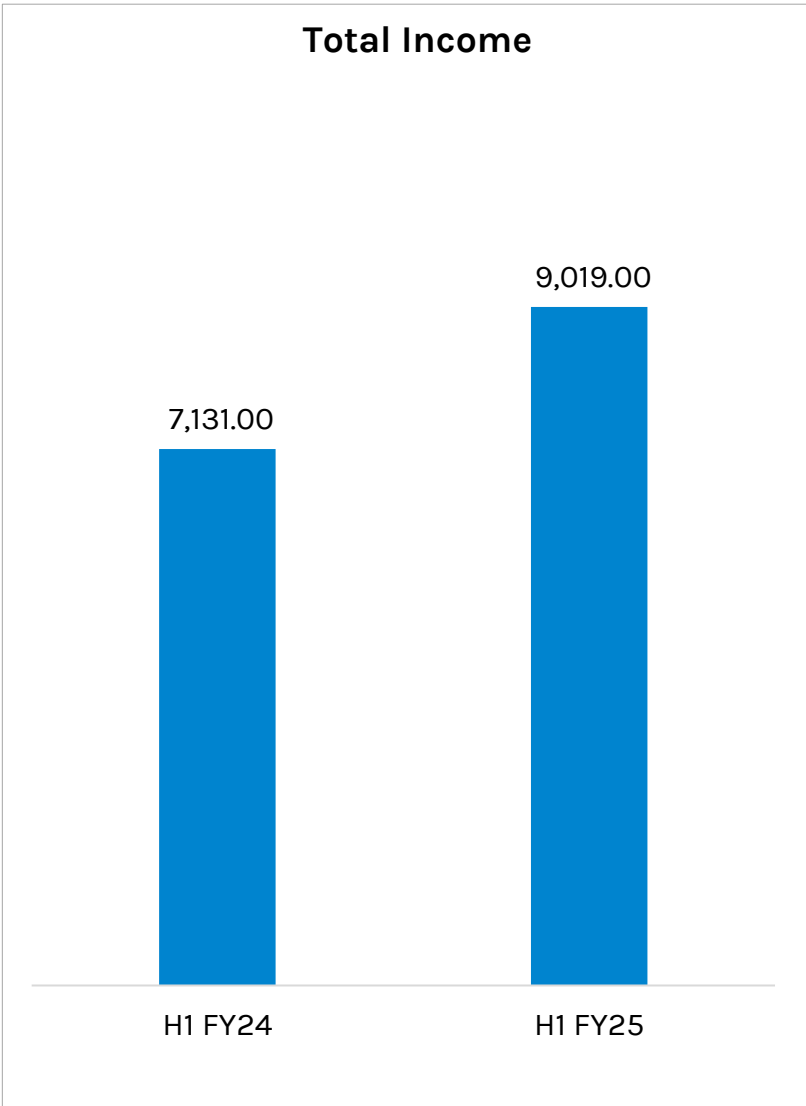
These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

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H1 FY25 Financial Highlights



Key Financial Highlights



All Amount In ₹ Lakhs & Margins In %

Profit & Loss Statement

Particulars	H1 FY25	H1 FY24	YoY
Revenues	8,875.96	7,093.84	
Other Income	143.36	37.4	
Total Income	9,019.32	7,131.24	26.48%
Raw Material Expenses	5,745.19	5,037.14	
Employee costs	309.96	251.96	
Other expenses	215.65	175.99	
Total Expenditure	6,270.80	5,465.09	
EBITDA	2,748.52	1,666.15	64.96%
EBIDTA (%)	30.47	23.36	
Finance Costs	215.51	30.3	
Depreciation	4.46	3.24	
PBT	2,528.55	1,632.61	
Tax	642.92	413.27	
PAT	1,885.63	1,219.34	54.64%
NPM (%)	20.91	17.10	

Company Overview



Founded in 2013 by Capt. Deepak Parasuraman, a seasoned aviation industry veteran, AFCOM Holdings Limited (AFCOM, The Company) received in principle approval from the **Ministry of Civil Aviation**, India in **2017** to embark on its journey for starting its cargo airline operations.

Focusing on **cargo flights to ASEAN countries** having Singapore as Hub.

The Company operates on **the airport-to-airport basis**, through General Sales and Service Agents (GSSAs) in India and Far East. The company works closely with the leading freight forwarders both in India as well as in the ASEAN region.

The Company has agreement signed with **Taylor Logistics Private Limited (a part of the TTK Group)** to represent the airline in India. It has signed up with **Air Logistics Group (a part of World Freight Company)** as their GSSA to represent in far-eastern countries.

The company got Listed on BSE platform on 2nd August 2024

200+
Years Of
Collective
Experience



20,000+
Flying Hours
Experience



2
Aircrafts Under
Dry -Lease



FY24
Total Income **₹ 14,8181 Lakhs**
EBITDA **₹ 3,637 Lakhs**
PAT **₹ 2,544 Lakhs**



24 X 7
Operational &
Maintenance Control
Centre



24
Operating
CREW



Key Facts



Vision

To be the most admirable company for all stakeholders with focus on service excellence.



The Arrows
> Speed & Solidarity



The Hexagon
> Interline Connectivity
> Intertwined Cargo Operations



Beyond Flying Cargo

Enabling Solutions
that is beyond moving
the cargo



The Center Space
> Safety & Security of Cargo,
Clients and all Stakeholders

Guiding Principles: AFCOM's Core Values



Navigating Success: AFCOM's Journey Of Progress & Milestones

2013

AFCOM Cargo was conceptualized to be the India's First Standalone Cargo Airline

2019

Secured Allotment of Boeing 737-800 Freighter from Globally Leading Aircraft Leasing Company

2022

Received DSV Meet Award

2024

The company got listed on BSE SME.

2017

Obtained NOC to Commence Operations from the Ministry of Civil Aviation (MOCA)

2021

Appointed TTK group one of the largest GSA companies in India as our GSA for revenue development.

DSV Air & Sea Private Limited world's second largest Freight Forwarder had signed agreement with us for both export and import services and for our services awarded the best vendor in the very first year

2023

Conversion of Private Limited Company to Public Limited Company



AFCOM has Partnered with TT Aviation Handling Services Private Limited (Part of TT Logistics Group) to provide customs bonded trucking to ensure last mile connectivity to our clients across South India

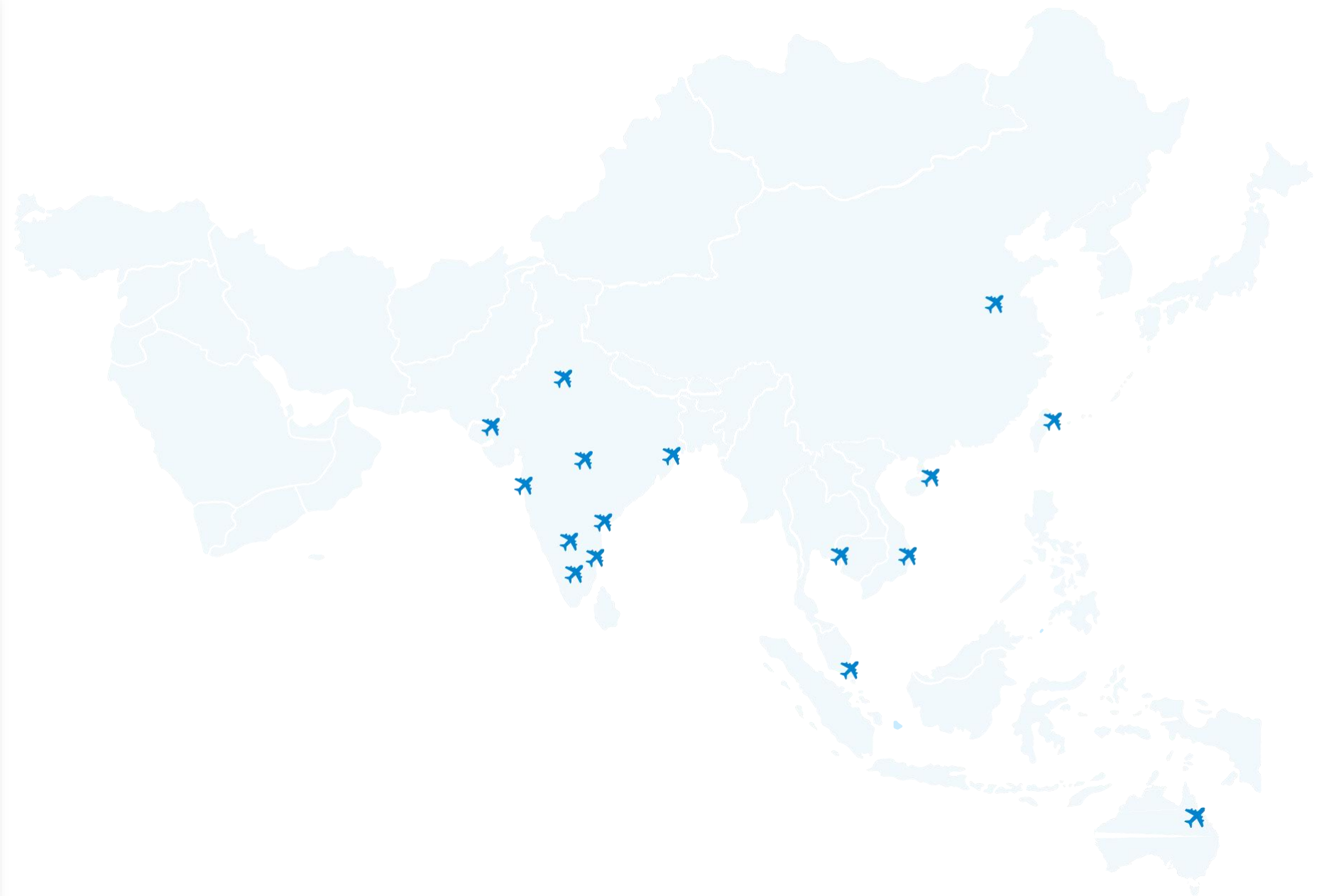
Top Leading Freight Forwarders, Uses the services of AFCOM



GSSAs, Taylor Aviation Private Limited & Air logistics Group

NETWORK

Delivering exceptional reach and capacity across ASEAN with an integrated air network



Fast, Flexible, Solutions For All Cargo Needs

Being a standalone cargo airline, the main focus of AFCOM is

Delivering cargo in 24 hours

Solution for all size & all categories of cargo

Last mile connectivity

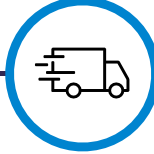
Transit Time



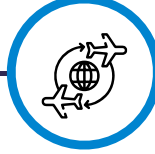
Economical Price



Bonding Trucking



Exclusive Chartering



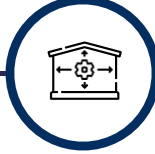
Track & Trace



Modern Technology



Space Commitment



Routing Options



Business Overview



AFCOM's Current Fleet Of Aircrafts Include 2 Boeing 737 - 800 BCF



Boeing 737-800 (BCF) converted freighter

Cargo Capacity: 22 tonnage
Lease Partner: Spectre Air Craft LLC
Type of Lease: Dry Lease
Leasing Period: 96 Months



Boeing 737-800 (BCF) converted freighter

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Type of Lease: Dry Lease
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Types Of Cargo Handled By AFCOM

General Cargo

- Machinery
- Spare Parts
- Electronics
- Garments
- Leather Goods
- Chemicals (Non dangerous Goods)
- IT Product

Perishable

- Flowers
- Food Items
- Confectionery
- Marine Products
- Fruits And Vegetables
- Dairy Products

ODC

- Machinery
- Special Equipment
- Aircraft Spare Parts
- Engines

Hazardous

- Batteries
- Paint Materials
- Chemicals
- All Dangerous Goods (From Class 1 To 9)

Pharma

- Bulk Raw Materials
- Medicines
- Tablets
- Vaccines
- Injections
- Gel Packed Medicines

Express

- Envelops
- Courier Parcels

High Value Goods

- Gold
- Silver
- Diamonds
- Gems & Jewellery,
- Precious Art & Artifacts,
- Currency

Fragile Cargo

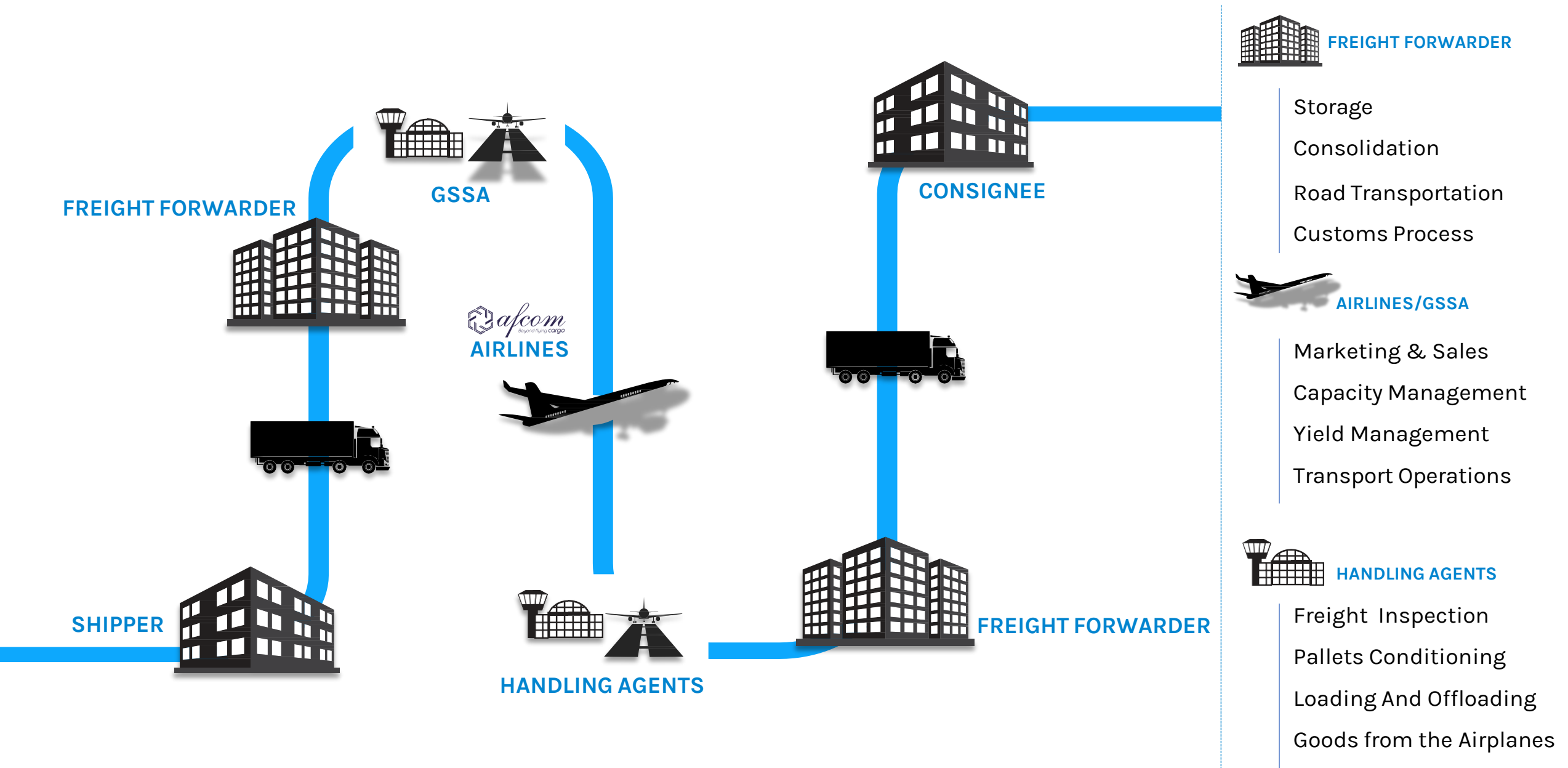
- Fragile That Need Exceptional Handling

Rapid Charter Solutions For Time Critical Shipments

Cargo solutions: afcom's commitment! Ensuring time-bound, critical shipments with charter services to any destination worldwide.



GSSA Role In The Supply Chain



- FREIGHT FORWARDER**
 - Storage
 - Consolidation
 - Road Transportation
 - Customs Process
- AIRLINES/GSSA**
 - Marketing & Sales
 - Capacity Management
 - Yield Management
 - Transport Operations
- HANDLING AGENTS**
 - Freight Inspection
 - Pallets Conditioning
 - Loading And Offloading
 - Goods from the Airplanes

Product Centric Sales Approach: Maximizing Load Factors & Agent Diversity



Target Products

Commodity driven sales approach to target high yield cargo & improve load factors



Agent Mix

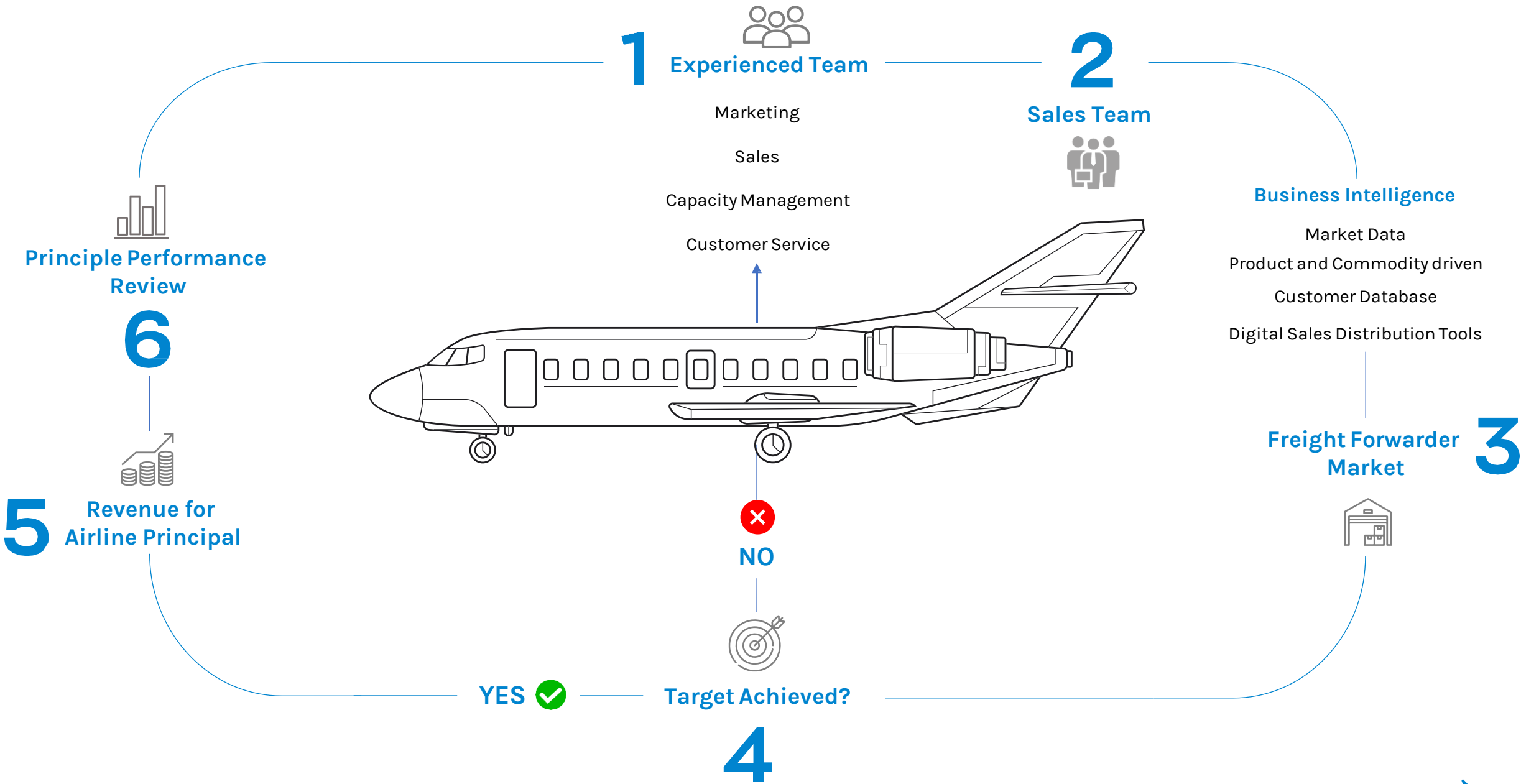
Focus on long tall customers to establish a healthy agent mix



Operational Supervision

Maximize load factors & service levels by supervising cargo build up to **REDUCE THE OFFLOAD** and cooperate with agents to **COORDINATE** with **GHA**

A Comprehensive View Of AFCOM's Market Approach



Management & Team Overview



Board Of Directors



Capt. Deepak Parasuraman
Chairman & Managing Director

- Capt. Deepak has extensive experience in creating and managing Cargo and Private Jet Airline Operations
- Qualified pilot with 20,000+ hours of flying experience
- 20+ years of experience in managing and operating airlines operations
- Promoter of India's first international cargo airline Crescent Air Cargo Services which operated during 2004-06
- Promoted Flyington Freighters (Cargo Airline) in 2006-11
- Worked with Lufthansa Consulting to build its Aircraft Operations and maintenance system and process
- Was also associated with Sukhoi as an exclusive dealer for South Asia, with involvement in consulting the company on designing interiors as well as a Geopolitical Advisor for South Asia for Sukhoi Military Jets
- Functioned as an Exclusive dealer for CKBA(Russia) for South Asia (World's Largest Naval Frigate valves manufacturer)
- Functioned as an Associate of Ezanda Leasing (Aircraft), part of ANZ Grindlays group



Mr. Kannan Ramakrishnan
Whole Time Director

- Mr. Kannan has 19 years of experience in leadership roles in Diversified industries such as Retail, Automobile, Pharmaceuticals.
- Played a key role in setting up of Automobile Retail chain- Dealt with brands such as Mercedes-Benz, Volkswagen, Mahindra & Mahindra, and Force Motors.
- He is the founder partner of M/s. Shreshtha Business Solutions LLP, a leading Consulting Firm into Corporate Advisory, Mergers & Acquisitions.
- The Shreshtha Group offers a wide range of services:
- Shreshtha HR Solutions: Offers HR related outsourced services to corporate clients
- SBS Digitek : Digital Marketing Company specializes Brand Building
- Chryseum Corporate Services: Into the field of Merger & Acquisition, Capital Raise, Secretarial & Corporate Services



Wg. Cdr. Jaganmohan Manthena
Non Executive Director

- Wg. Cdr. Jaganmohan holds a Post-Graduate Degree in Aviation Law and Air Transport Management from NALSAR, Hyderabad in the year 2016.
- He also holds a Post-Graduate diploma in Sustainable Global Enterprise and E-Marketing from IIM, Shillong and is an alumnus of the National Defence Academy.
- He is a decorated Fighter Pilot and Helicopter Veteran of the Indian Air Force served from 1987 to 2010.
- He was the Chief Operating Officer for the Aviation Department of the Government of Andhra Pradesh from 2007 to 2009.
- He continues to fly as a VVIP Pilot for the Chief Ministers of various states in India and heads of State internationally.



Mr. Srinivasan Natarajan
Independent Director

- Mr. Srinivasan holds the degree of Company Secretary from Institute of Company Secretaries of India.
- He has experience of 20 years in the field of corporate laws, SEBI laws etc.
- He has started his own practice in 2002.



Dr. Lalit Gupta
Independent Director

- Dr. Lalit holds Master degree of Technology in Aeronautical Engineering from Indian Institute of Technology, Kanpur.
- He also possesses degree of Doctor of Science from Hindustan Institute of Technology & Science.
- He is a former joint director of the Directorate General of Civil Aviation and also acted as the head of the National Aviation Safety Team where he was instrumental in implementing various safety initiatives developed by the South Asia Regional Aviation Safety Team (SARAST).
- He has been deputed by the Ministry of Civil Aviation, Government of India to the International Civil Aviation Organization.



Ms. Rashmi Prithviraj
Independent Director

- Ms. Rashmi holds a Bachelor degree in Interior Design.
- She has more than 15 years of experience in the field of design and manufacturing industry.
- She brings with her design and entrepreneurial expertise.



S.N. Ashok
General Manager - Cargo Operations

- He was the GM cargo operations for Emirates prior to which he was Cargo Operations Manager in Cargolux Airlines prior to which he was Cargo Operations Officer of Korean Air



Kochat Narendran
President & Chief Commercial Officer (CCO)

- He comes with the wide experience in the field of Cargo predominately in Air-Cargo.
- He has held various Senior Management Positions in large Logistics Company and has developed various innovative products.
- He was the Managing Director for Hindustan Cargo Ltd (Thomas cook India) prior to which he was the CEO of DTDC Nikkos and prior to which he was the Chief Operating Officer (COO) of Continental Carriers.
- He was instrumental in the joint venture of NYK shipping (Nippon Yusen Kintesu) which he headed for two years. Prior to this he had long career with DHL Worldwide.



K.V Krishnan
Head of Engineering & Quality Manager

- Over 44 years of professional engineering experience in aircraft maintenance and management of large teams.
- FAA A&P and ICAO Part 66 Licensed aircraft maintenance engineer. MSc in Air transport Management from City University UK.
- Work experience in various capacities as certifying engineer to head of engineering in East West airlines and Blue Dart. Established many base and line maintenance MRO facilities.



Sunil Chandrasekar
Chief Sales Officer

- 30 years of multifarious experience in the Cargo & Airline industries working with organisations like FedEx, Gati, NEPC Airlines, East West Airlines based & working out of major cities in India.
- 18 years in various management roles in FedEx and playing vital roles in their business initiatives in India. Lastly placed at Bangalore leading South & East India.
- Recipient of the top FedEx award (5 Star award) twice.



Capt. Anirvan Chakravarti
Chief Pilot & Director-Flight Operations.

- We are proud to introduce Captain Anirvan Chakravarti, a distinguished member of our team whose journey in aviation began in 1994. At the young age of 16, Captain Chakravarti earned his Glider Pilot's License, marking the start of an illustrious career in the skies.
- His journey in aviation entrepreneurship further extended with the co-founding of FLY91, a regional airline based out of Goa.

Industry Overview



Boeing Forecasts That Air Cargo Will Grow At An Average Compound Rate Of 4.1% Per Year Over The Next 20 Years



- Air cargo has continued to demonstrate its importance to the world economy and specifically to global trade.
- It has traditionally carried 35% of trade by value, even as it carries less than 1% of all traded commodities.

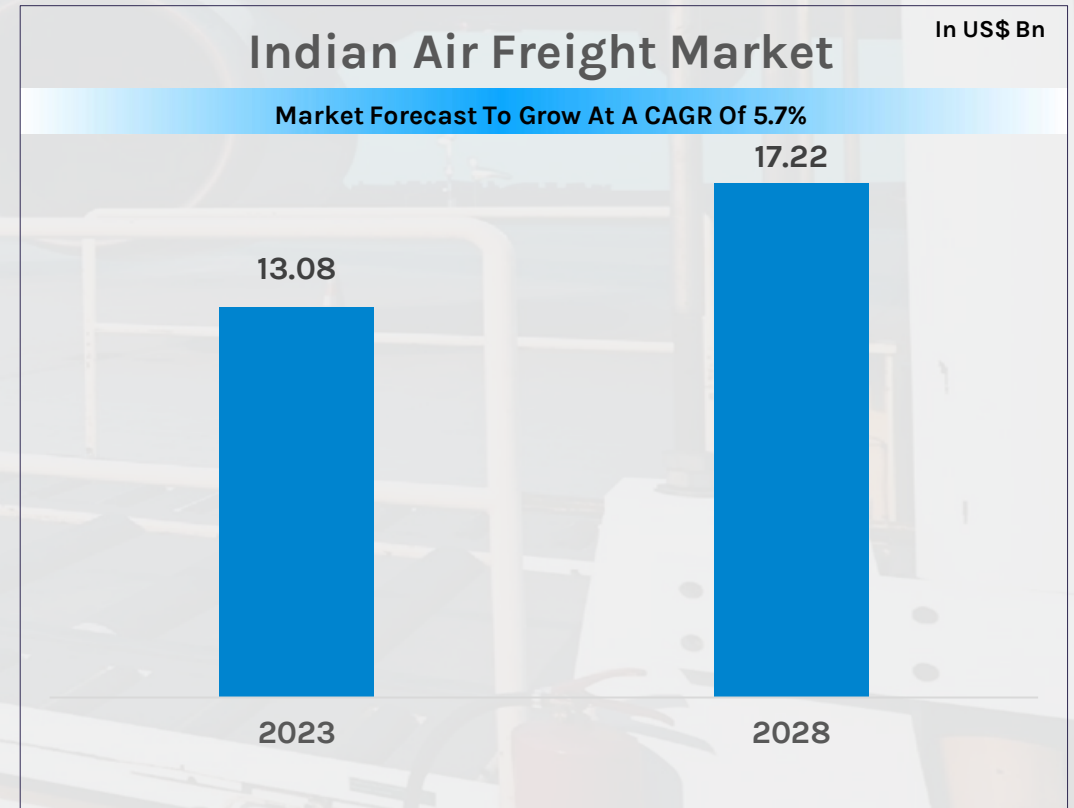
E-Commerce Distribution Networks as a driver of Global Air Cargo growth:

- Rapid expansion in e-commerce is expected to boost air cargo growth.
- It is clear that e-commerce is revolutionizing customer expectations and air cargo logistics.
- Global e-commerce revenues are expected to more than double pre-pandemic levels by 2026, reaching US\$ 8.1 Tn.
- Boeing forecasts that air cargo will grow at an average compound rate of 4.1% per year over the next 20 years.
- Robust market growth in East Asia, acceleration of global e-commerce and evolution of supply chains will be key drivers in the next 20 years.
- In addition, the pricing ratio between air cargo and maritime containership cargo transport has decreased to historically low levels since early 2022, making the advantages that air cargo offers even more attractive.

Rising With The Winds: India's Air Cargo Sector's

India's Air Freight Market Is Estimated To Be US\$ 13.08 Bn In 2023 And Is Expected To Reach US\$ 17.22 Bn By 2028, Growing At A CAGR Of 5.65%.

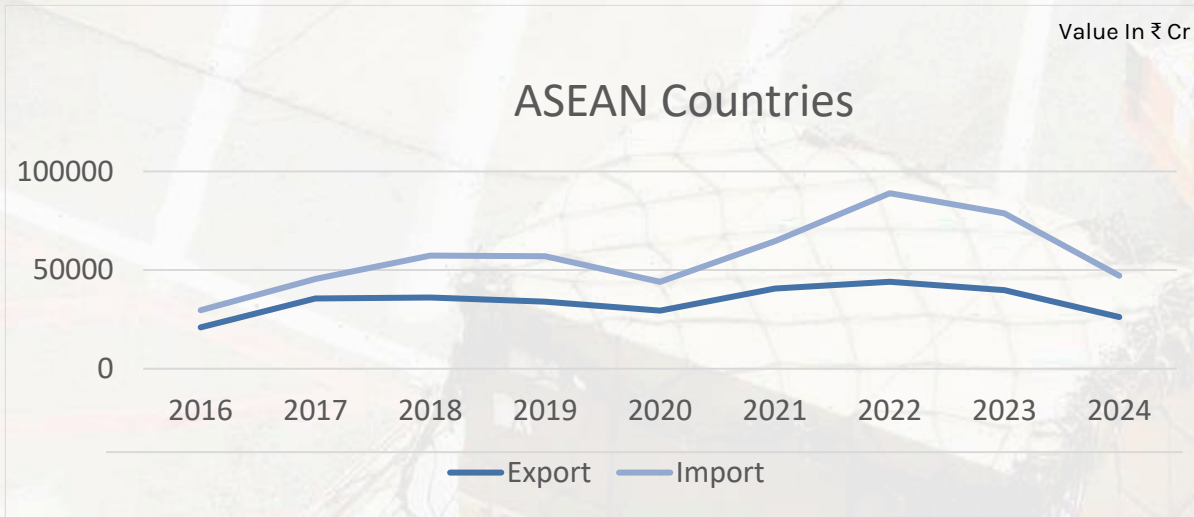
- Given the highly interesting journey that air cargo has had during and after the pandemic, across the globe, its growth and structural transition are among the most anticipated talked about subjects.
- Once the sector's significance was identified, the government introduced various schemes and policies to re-vitalize the sector.
- In addition to monetary and tax incentives, the NCAP 2016 and the Krishi UDAN 20 have also introduced other institutional measures to boost the sector's performance.
- Since the interventions and measures envisaged by the Government can increase efficiency and remove redundancies in the air cargo supply chain, India has the potential to become a vital player in the global air freight market.
- Increased exports of heavy industry components, pharma, and perishables from India is creating a robust demand for the Air Cargo Sector and thereby resulting in great revenue generation.



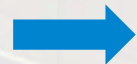
Source: [researchandmarkets](https://www.researchandmarkets.com)

India's Trade With ASEAN Region

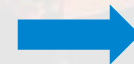
- The trade volume between India and the ASEAN region has seen positive growth over the years.
- Singapore, Malaysia, Vietnam, Indonesia, Thailand, and are the top export destinations from India to the ASEAN region. Singapore stands out as the leading export destination.
- India primarily imports from Indonesia, Singapore, Malaysia, Thailand, and Vietnam in the ASEAN region. Indonesia is the leading source of imports for India.



₹ 3,41,203 Cr
Exports



₹ 659,658 Cr
Imports



- ₹ 318,455 Cr
Balance

2024 Top 10 Export Countries

Value In UD Mn

Country	Export
South Africa	2,869
Tanzania Rep	1,611
Togo	918
Nigeria	836
Kenya	805
Mozambique	432
Ghana	424
Benin	343
Senegal	336
Mauritius	324

2024 Top 10 Import Countries

Country	Import
South Africa	3,645
Angola	1,628
Nigeria	1,345
Tanzania Rep	1,157
Mozambique	763
Ghana	552
Togo	457
Senegal	223
Uganda	204
Cote D' Ivoire	200

Source: dashboard.commerce.gov.in



Opportunity in Cargo Sector

Cargo has emerged as a crucial revenue driver amid the global pandemic chaos, positioning air cargo to potentially become India's dominant global industry in the future.

India's air cargo sector faced pricing inefficiencies, operational bottlenecks, and limited technology adoption, making it less competitive globally.

Looking forward, there's a notable opportunity in international cargo for Indian carriers, as they currently control only 10%, with foreign airlines managing 90%.

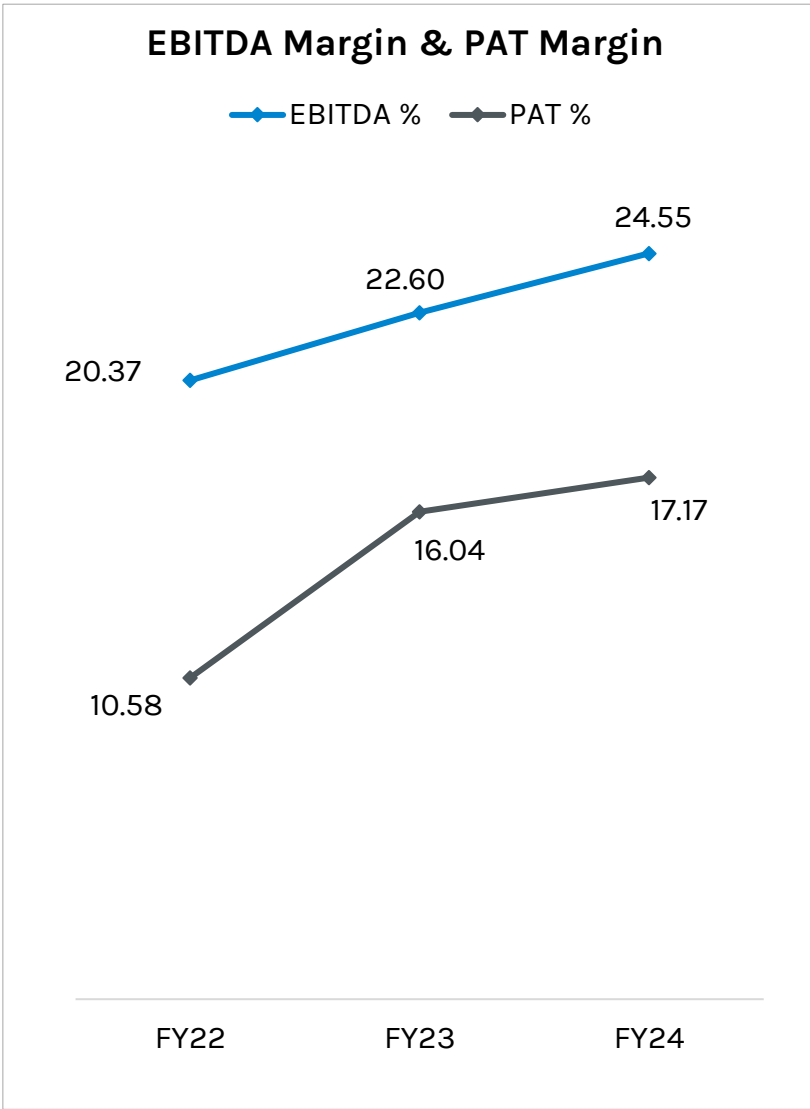
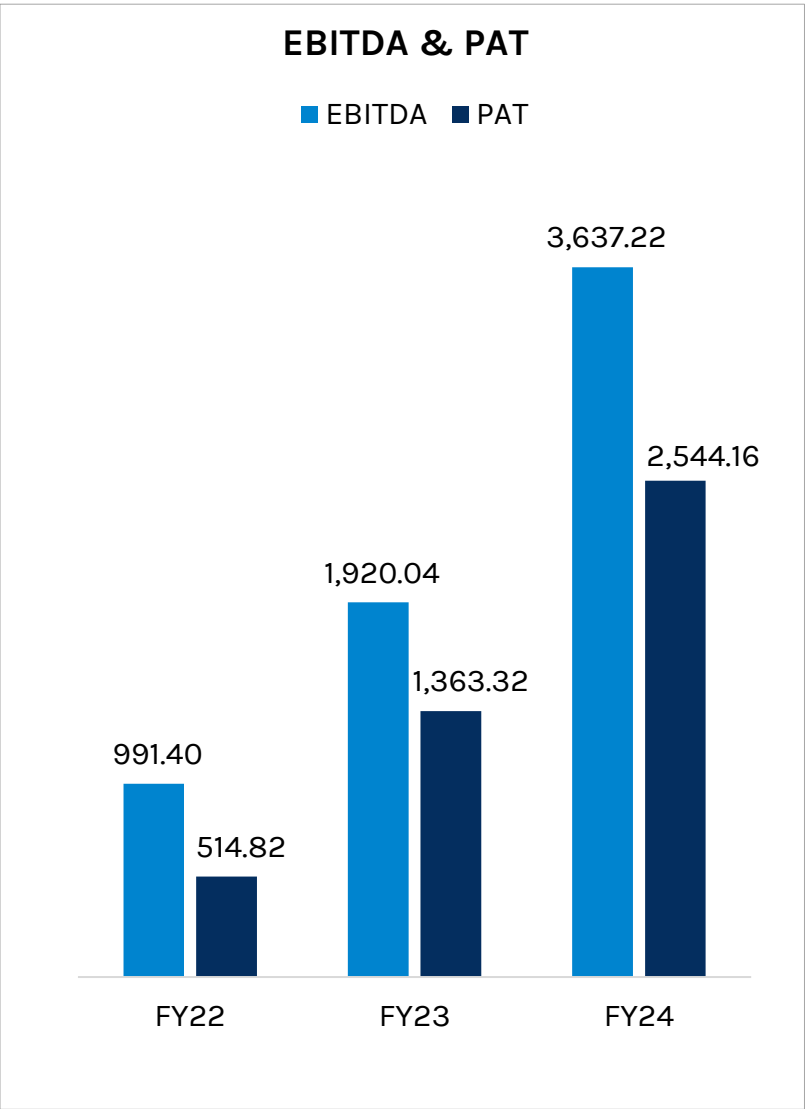
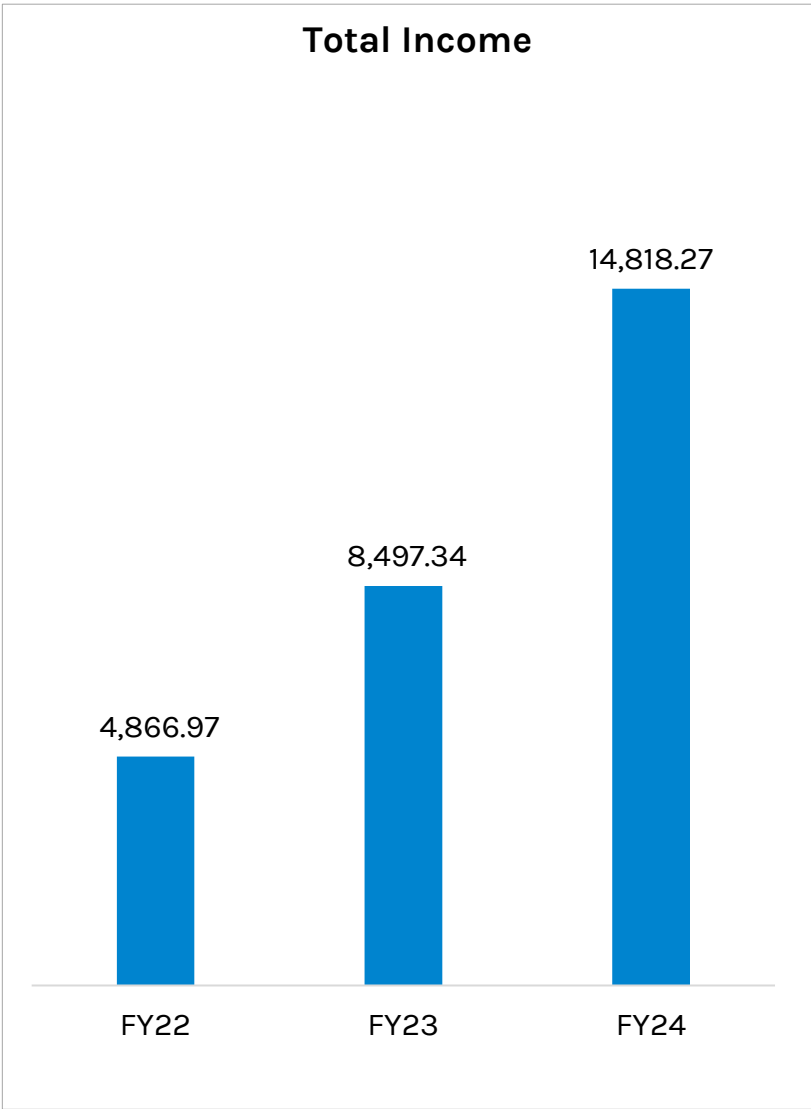


Freight carried across Indian airports increased 27% to over 3mn tons in FY2022 and is moving towards achieving the target of 10mn tons by 2030.

Financial Overview



Key Financial Highlights



All Amount In ₹ Lakhs & Margins In %

Profit & Loss Statement

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Revenues	14,754.55	8,414.42	4,827.40
Other Income	63.72	75.70	39.57
Total Income	14,818.27	8,490.12	4,866.97
Raw Material Expenses	10,183.33	5,622.62	3,305.19
Employee costs	634.15	654.63	259.03
Other expenses	363.57	297.54	311.35
Total Expenditure	11,181.05	6,574.79	3,875.57
EBITDA	3,637.22	1,915.34	991.39
EBIDTA (%)	24.55	22.56	20.37
Finance Costs	197.35	94.29	148.54
Depreciation	7.98	5.67	4.72
PBT	3,431.89	1,815.38	838.12
Tax	884.32	456.76	323.32
PAT	2,544.16	1,358.62	514.80
NPM (%)	17.17	16.15	10.66



Balance Sheet

In ₹ Lakhs

Equities & Liabilities	FY24	FY23	FY22	Assets	FY24	FY23	FY22
Equity	1,802.13	1,760.38	249.88	Non Current Assets			
Reserves	8,522.80	5,570.19	1,931.78	Fixed Assets	1,263.69	1,248.03	26.48
Non Controlling Interests	0.00	0.00	20.00	Deferred Tax Assets	6.44	2.56	-0.48
Net Worth	10,324.93	7,330.57	2,181.66	Other Non Current Assets	606.38	529.51	1.65
Non Current Liabilities				Total Non Current Assets	1,876.51	1,780.10	27.65
Non Current Borrowings	18.36	0.00	2.06	Current Assets			
Deferred Tax Liabilities	0.00	0.00	0.00	Inventories	1,569.16	920.91	0.00
Long Term Provision	34.05	7.33	1.72	Trade receivables	2,262.82	1,432.29	1,556.19
Total Non Current Liabilities	52.41	7.33	3.78	Cash & Bank Balance	309.63	671.26	53.49
Current Liabilities				Other Current Financial Assets	2,932.03	646.65	61.84
Current Borrowings	1,829.17	47.60	1.77	Current Tax Assets (Net)	0.00	0.00	0.00
Trade Payables	389.49	147.21	114.72	Other Current Assets	4,809.72	2,834.19	815.34
Short Term Provision	889.81	372.78	47.07	Total Current Assets	11,883.36	6,505.30	2,486.86
Other Current Liabilities	274.06	379.91	145.51	Total Assets	13,759.87	8,285.40	2,514.51
Total Current Liabilities	3,382.53	947.50	309.07				
Total Equity & Liabilities	13,759.87	8,285.40	2,514.51				



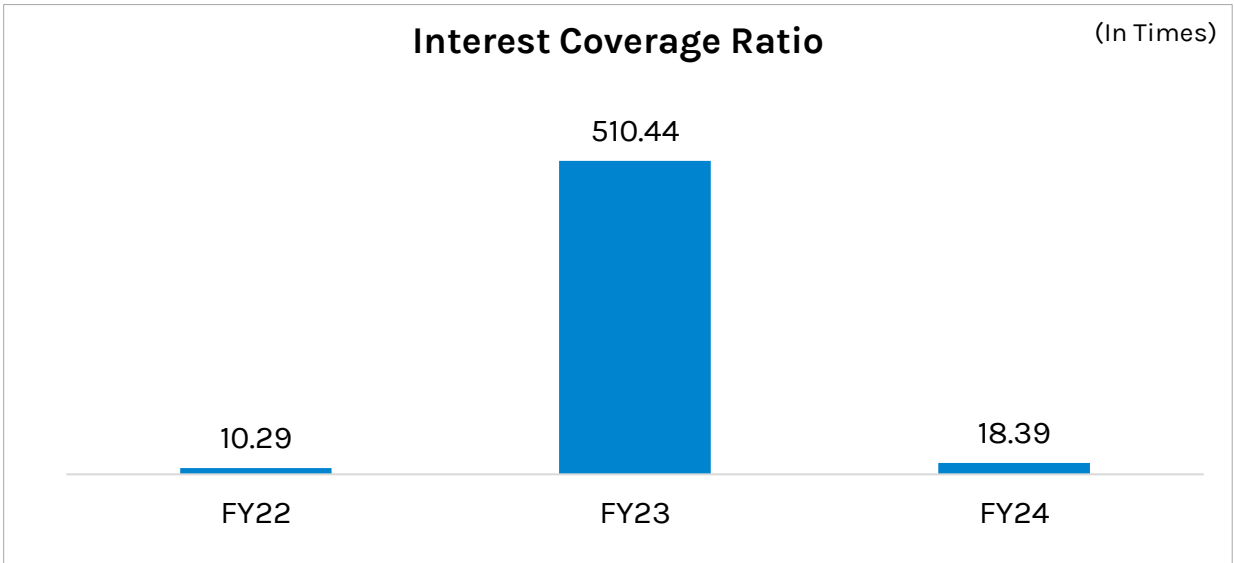
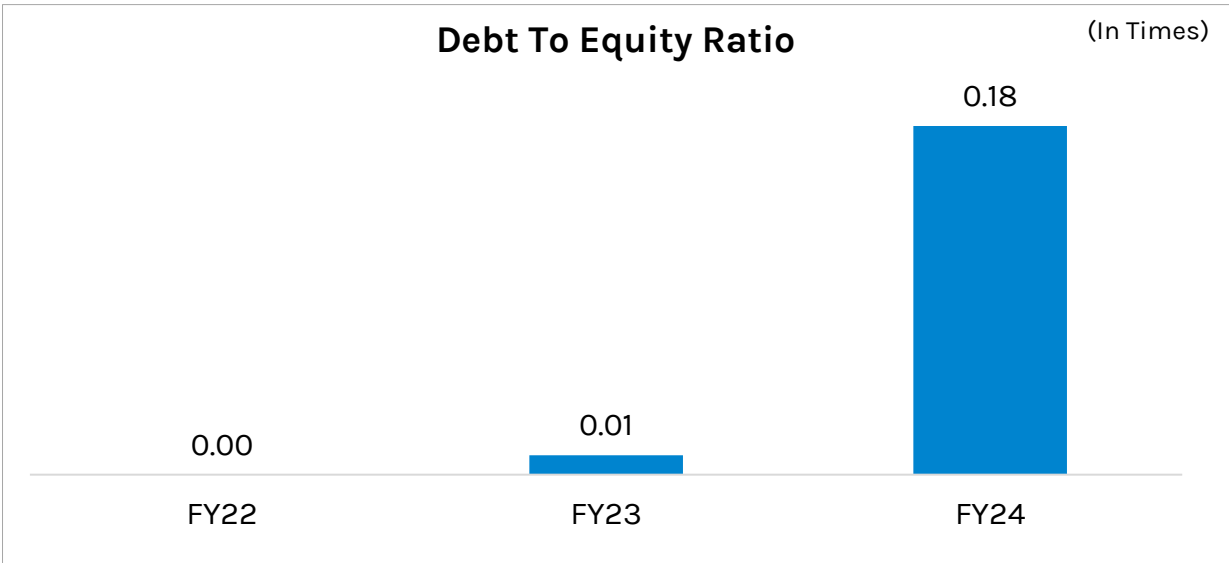
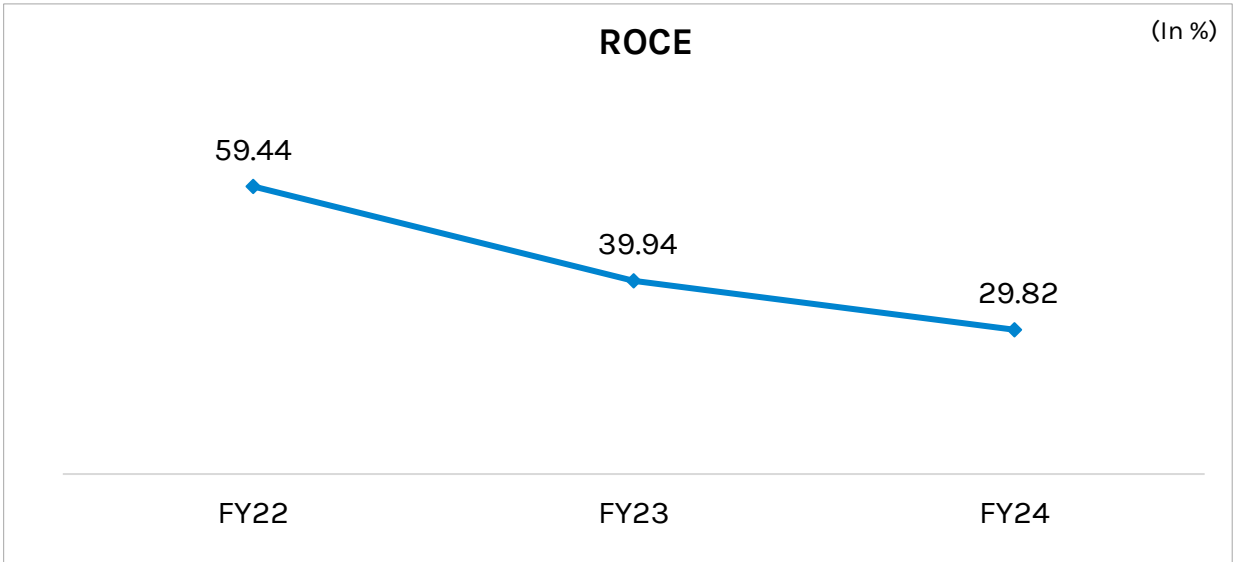
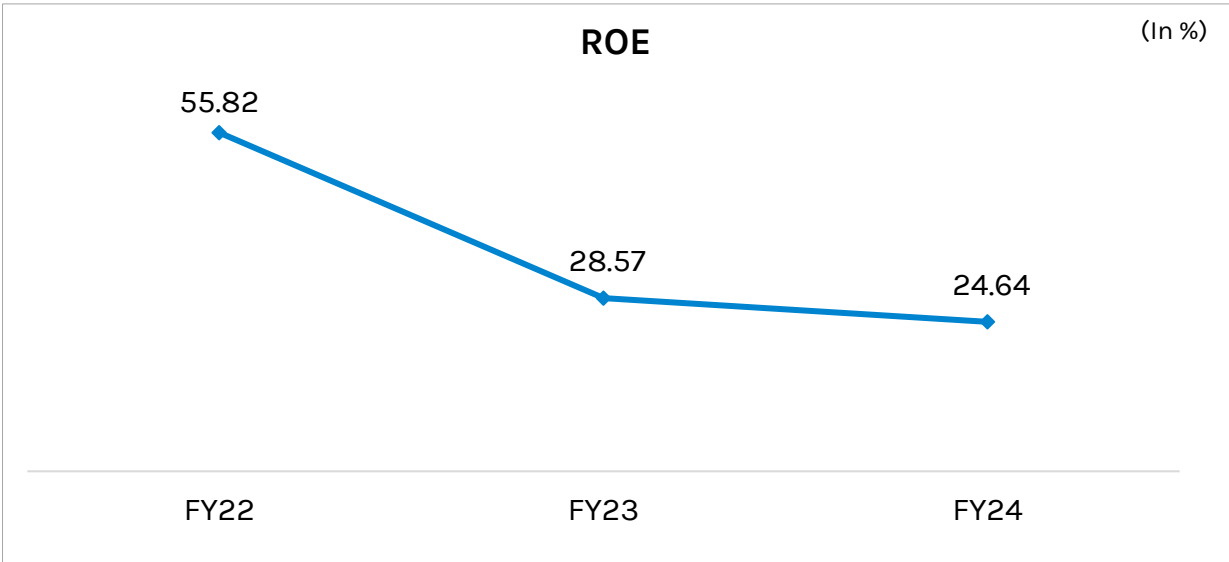
Cashflow Statements

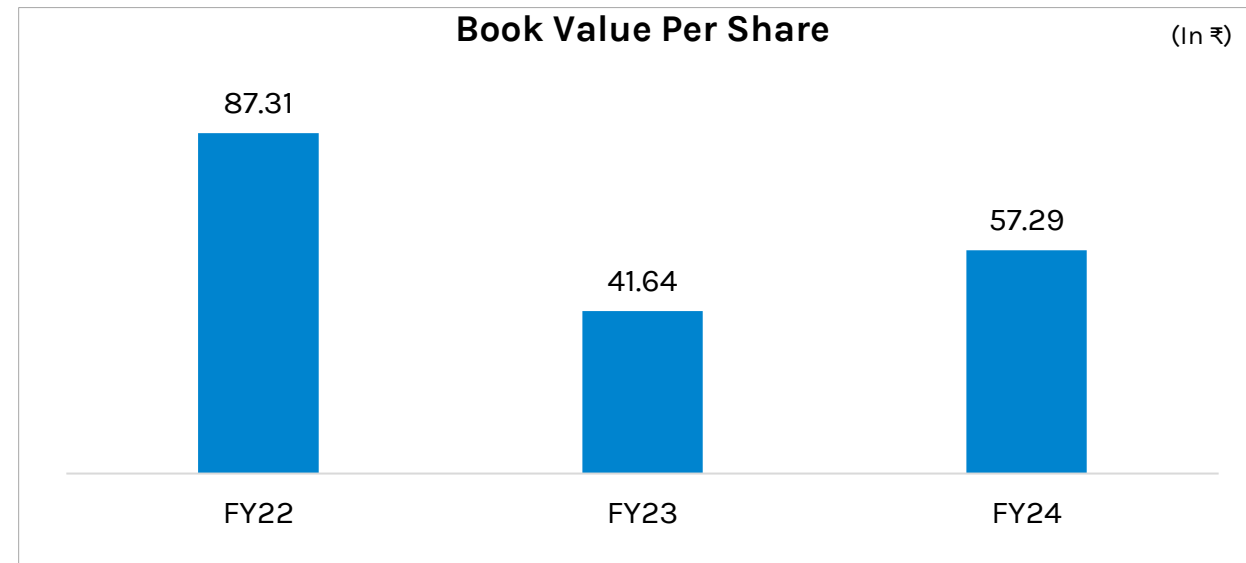
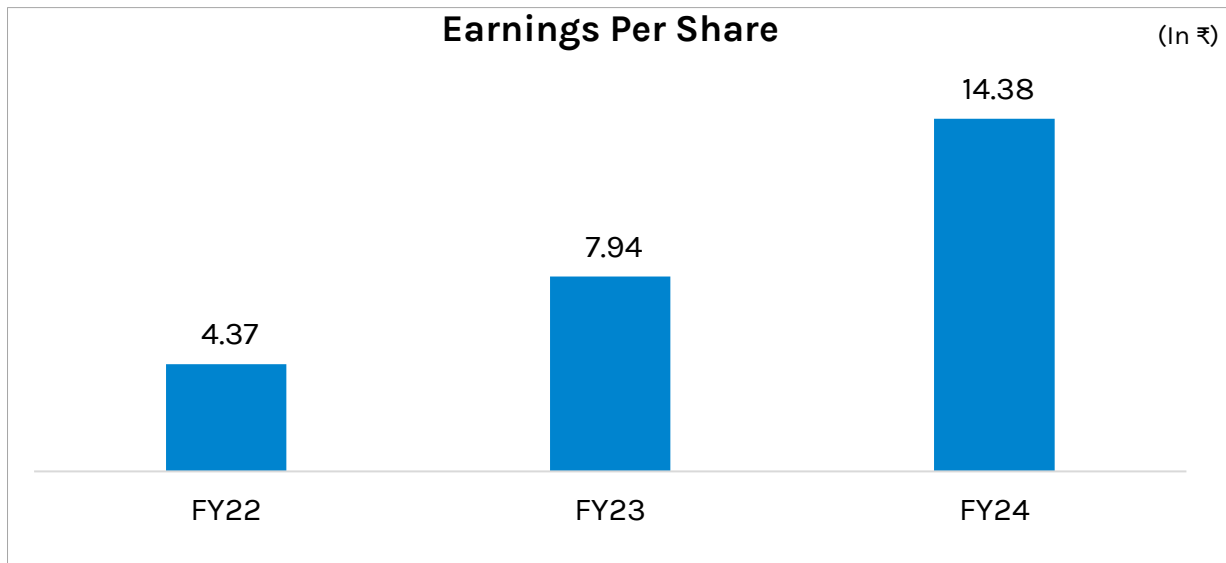
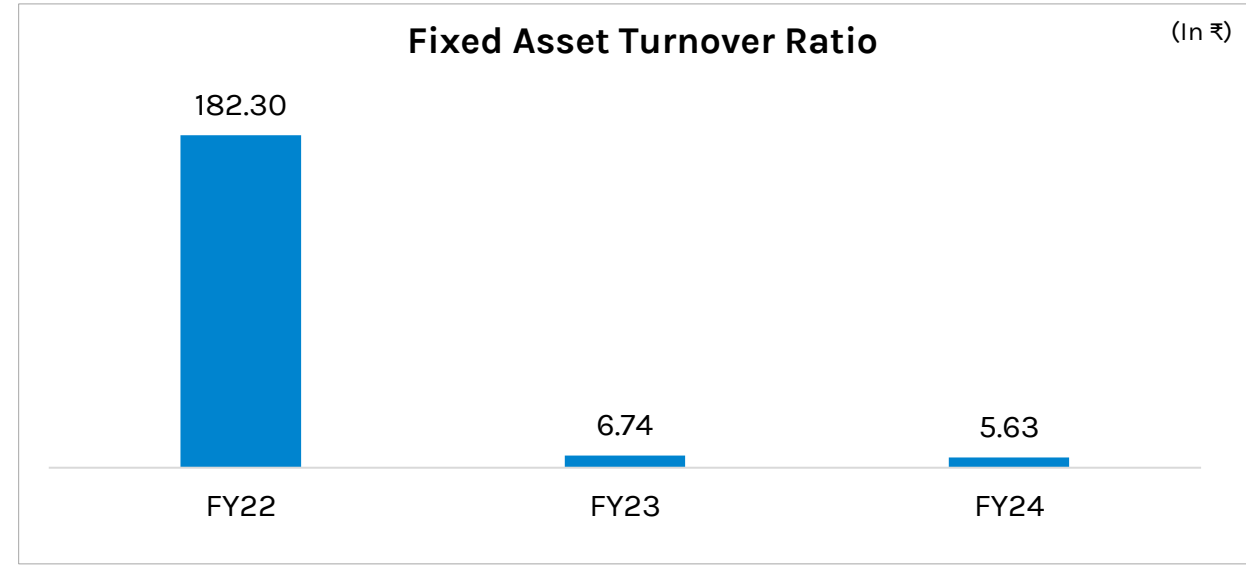
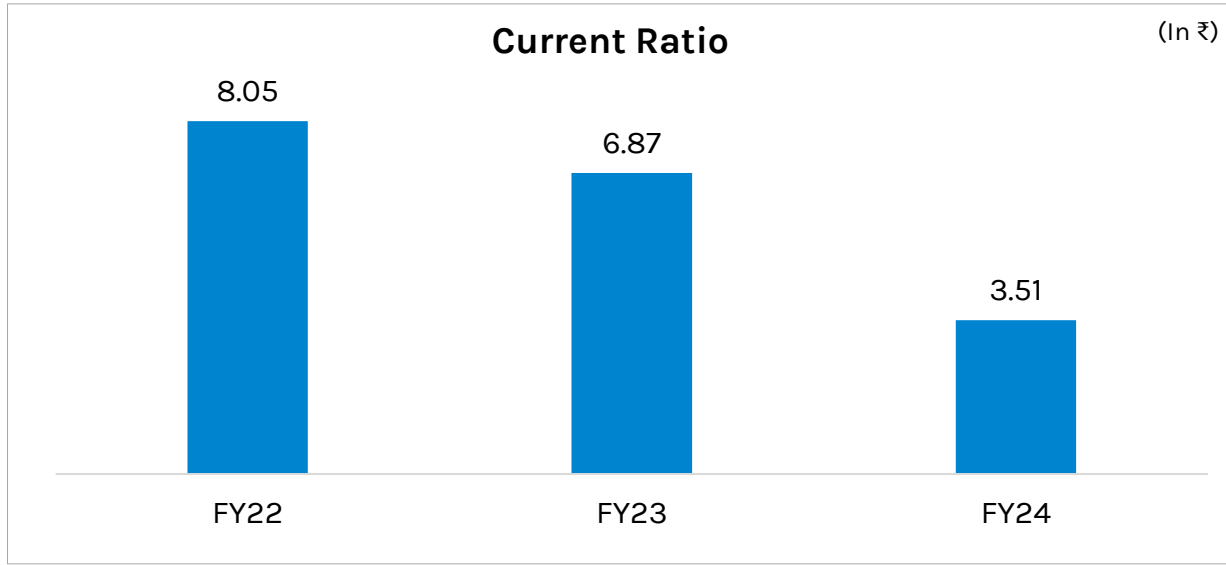
In ₹ Lakhs

Particulars	FY24	FY23	FY22
Cashflow from Operations	-2,340.99	-1,894.22	-374.42
Cashflow from Investments	-93.26	-1,227.47	-4.30
Cashflow from Financing	2,072.63	3,739.47	421.32
Net Cash Flow	-361.62	617.78	42.60



Key Ratios

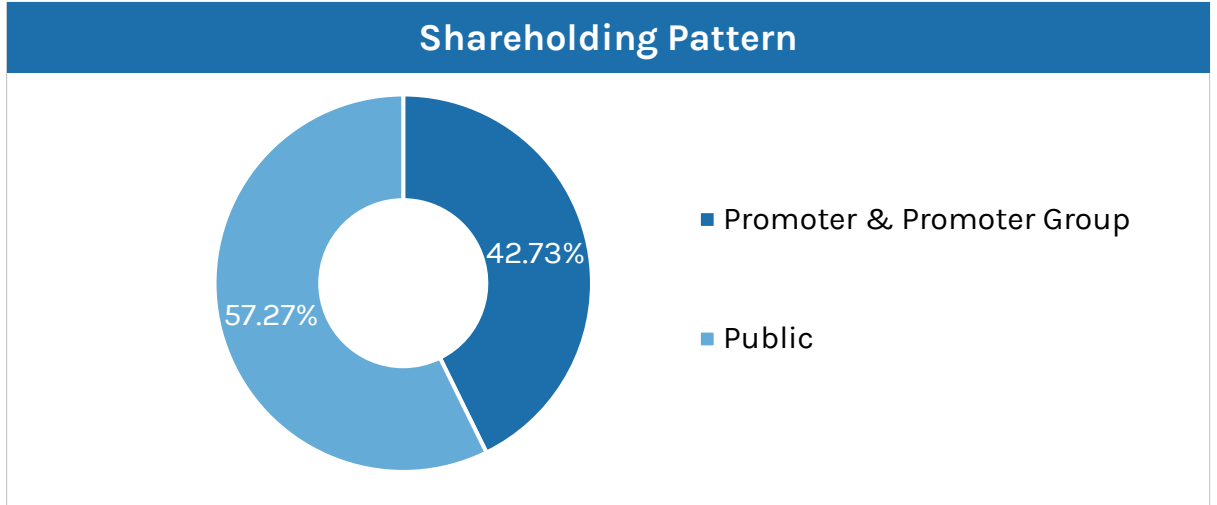




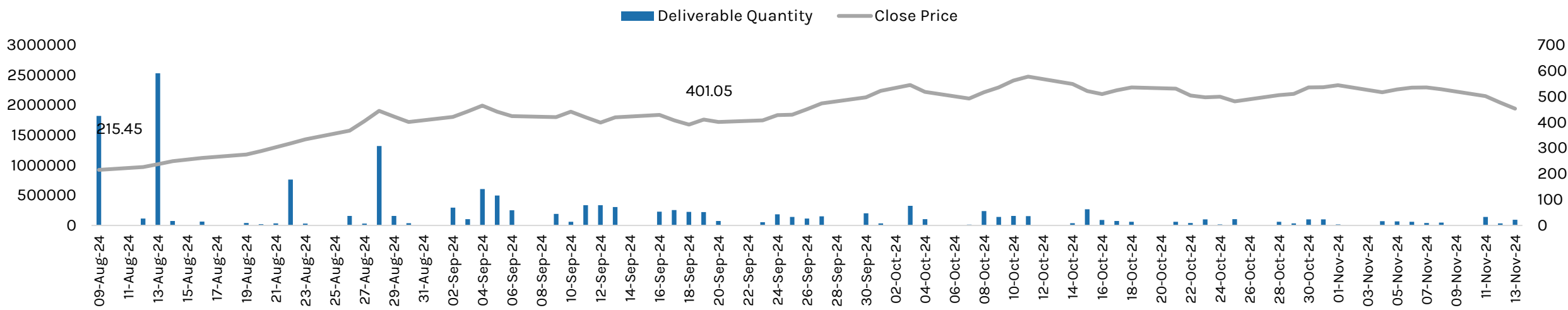
As on 14-01-2024

As on 30-06-2024

BSE: AFCOM BSE: 544224	
Share Price ₹	475.55
Market Capitalization ₹ Cr	1,182.11
No. of Share Outstanding	2,48,57,706
Face Value ₹	10.00
52 Week High ₹	590.15
52 Week Low ₹	205.20



Share Performance From 09th August 2024 Till Date



Source: NSE

The Way Forward



Key Strengths & Competitive Edge

Promoters & management team are one of the most experienced in the airline cargo industry

- Promoters and management team with extensive experience in the airline cargo industry
- Benefitting from in-depth knowledge and global networking

Large entry barriers into the industry

- Operating in a highly regulated industry
- Requires expertise and experience to qualify for business
- Early-mover advantage with clearances, infrastructure, and operational background
- Acquiring aircraft often requires a 12 to 18-month waiting period

Well equipped to handle hazardous cargo

- Well-equipped to handle dangerous cargo & hazardous cargo
- Compliance with DGCA approvals and international safety standards
- Specially trained staff and established procedures for successful handling

Training

- Flying staff undergo DGCA-recommended training courses
- Regular training for administrative and operations staff
- Adherence to guidelines for crew and non-crew training

SWOT Analysis

S TRENGTHS

- Speedy transportation
- Safety of the cargo
- Security - Low land occupancy
- Zero Pilferage - High level of expertise for special cargo

O PPORTUNITIES

- E- Commerce Growth
- Growth of trade and economy
- New Technologies (IoT, digital platforms, big data, automation)
- Global turbulence due to the Ukraine - Russia unrest as well as the on going unrest in the Middle East

W EAKNESSES

- Over capacity
- Perceived as not price competitive
- Weak economics of most carriers
- Lack of transparency & Communication between the consignor & consignee

T HREATS

- Big players in this sector
- Fuel Costs
- Trade protectionism
- Airport congestion
- Increased regulatory oversight on aircraft loading
- Ground waiting times



Strategies For Sustainable Growth



Growth through fleet expansion

- Current fleet consists of 2 Boeing 737-800 aircraft.
- Intent to expand the fleet to meet growing sector demands.
- Focus on cargo flights between India and other ASEAN countries.
- Opportunity to operate small capacity, short-range, and frequent flights.

Enhancement of Safety Standards /Quality

- Prioritizing safety with in-house flight safety and safety management departments.
- In-house quality control and quality assurance systems.
- 24/7 Operational Control Centre and Maintenance Control Centre.
- Centralized load planning and management for cargo across destinations.
- Centralized Unit Load Devices (ULD) management for cargo safety.

Improving operating efficiency

- Reputation for efficiency and quality in cargo transportation.
- Ongoing efforts to enhance service standards.
- Partnership with TT Trucking for customs bonded trucking and last-mile connectivity in South India.

Leasing Partners

- Cargo aircraft leased from Spectre Air Capital LLC.
- Additional cargo aircraft will be leased from various other major freighter aircraft lessors such as Flight Lease LLC, Spectre Air Capital LLC.



Experienced leadership:

The company has more than 200 years of collective experience in the aviation industry with more than 20,000 hours flying experience driving growth.



Expanding global presence:

Operating across ASEAN with Singapore as its hub, the company ensures timely cross-border movements to mitigate risks and capitalize on emerging market opportunities, broadening its international footprint.



Diversified revenue streams:

Serving various sectors, including pharmaceuticals, automotive, perishables, express, high value goods, hazardous goods etc provides a diversified revenue stream and reduces the reliance on a single market.



Growing E-commerce demand:

The surge online shopping has led to increased demand for air cargo services due to which the companies require fast, reliable delivery to serve customer satisfaction.



Capacity constraints in other modes of transport:

Air freight is a more appealing option for urgent deliveries because the road and rail transport can face congestion and capacity limitations.



Strategic Partnerships:

Collaborations with leading freight forwarders like DHL, Geodis, NYK Group in India and in ASEAN regions, Air Logistics Group, Taylor logistics Private Limited, TT Aviation Handling Services Private Limited and E-commerce behemoths can lead to lucrative contracts and consistent business.



Potential for long term growth:

The cargo airline industry is set for long-term growth, making it a potentially profitable investment as global trade and logistics expand.



Competitive strengths:

The company maintains a competitive edge with quick transportation, safety, security, and zero pilferage. The flying staff undergoes DGCA-recommended training and is specially trained for handling hazardous cargo, demonstrating expertise in navigating a highly regulated industry.



Future expansion plans:

The fleet currently consists of two Boeing 737-800 aircraft, with plans to lease additional aircraft to meet increasing demand. The focus remains on prioritizing safety through in-house safety departments, while enhancing service standards to uphold the reputation for efficiency and quality in cargo transportation.



Financial performance:

The company has demonstrated strong financial growth, with 74% CAGR in total income, 92% in EBITDA, 122% in PAT and consistent growth in EPS from FY22 to FY24 indicating robust profitability and stability.



Thank You



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